



CERTIFICATION PROGRAM

FREQUENTLY ASKED

questions

WHO DOES CERTIFICATION BENEFIT?

- HR staff
- Learning & Development Facilitators
- Career & Executive Coaches
- Career Counselors
- Team leads and Managers
- Sales Representatives
- Customer Service Leaders



IS TRAINING IN-PERSON OR ONLINE?

All training is completed online using our Learning Management System (LMS). We are here to support you 100%.

WHAT IS THE COST?

\$599.00 per person. This includes study materials.

HOW LONG IS THE CERTIFICATION GOOD FOR?

Two years. You must be recertified via an exam every two years.

IS THERE AN FINAL EXAM?

Yes. You must successfully complete an online, open book exam.

WHAT IS COVERED IN THE FINAL EXAM?

The exam tests your DISC knowledge and how you identify each style and apply the techniques. It covers:

The history of Behaviors (DISC)

The high and low side of the graphs

Graph I and Graph II disparity

How to utilize the wheel

How to apply graphs to coaching and/or client consulting scenarios



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HOW LONG DOES IT TAKE TO COMPLETE THE PROGRAM?

Since it is a self-paced program, each person is different. Most complete the training program within a day, but others might take several days or longer.

DOES THIS CERTIFICATION MAKE ME ELIGIBLE TO ORDER DISC ASSESSMENTS ON DEMAND?

Yes. Your certification makes you eligible to become a CMG DISC Associate. Once an account is established, you will have your own login and the ability to order DISC products on-demand and at a discounted price.

DOES THIS ALLOW ME TO CONDUCT DISC TRAINING PROGRAMS AND TEAM BUILDING EVENTS?

Yes. CMG DISC Associates are eligible to debrief, train, and certify others on DISC. This also permits them to facilitate team building events using the instrument.

ONCE CERTIFIED, IS THERE SUPPORT OR TRAINING SUGGESTIONS?

Yes. We provide you with a private login that gives you access to PowerPoints, team-building activity ideas, and the ability to order support/classroom materials. As always, Career Matrix Group is here to support you and answer your training questions!

HOW DO I START?

Contact us at coaching@careermatrixgroup.com (place "DISC certification" in the subject line). We are quick to reply!

